

Liar's Paradise

The Seven Degrees of Corporate Deceit

By Graham Edmonds
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Author Graham Edmonds has discovered an exciting world where deception is ingrained into the culture, where liars succeed, where facts are little more than good fiction and the truth is often obscured. It is a place called Liar's Paradise, or more commonly known as the place where you work.

Edmonds argues that lying works in most areas of business, and if you are up for some fibbing you stand to make a lot of money, if that is your goal. But can you live with that? Going further, the author suggests that the world needs lies in order to function properly. "Lies are the lubricant that dampens the friction that total honesty brings," he says.

That said, *Liar's Paradise* focuses on those countless lies that don't help, and on those people in the corporate world who take lying too far.

If you ever suspect that you are being lied to, getting sold a bill of goods, or even if you fear you are starting to believe your on BS, then this book would be a good read. It defines various types of lies, their genesis and goals, and it provides timely examples from the business news pages about some of the more spectacular lies in recent memory.

